



Hogan
Lovells

FinTech Mentor and Momentum Program

FinTech Mentor and Momentum Program

Providing legal services, insight and mentoring to global FinTechs

We love what we do. Whether helping start-ups successfully launch exciting new products, or helping some of the world's largest financial institutions stay competitive at a time of unprecedented regulatory challenges and geopolitical unrest, we bring entrepreneurial and innovative thinking to our work, and we want to help you grow.

Hogan Lovells has a long track record supporting innovative companies to succeed in the FinTech space. Our financial institutions team is comprised of talent from across the financial services spectrum, advising clients from fast-scaling FinTechs start-ups to some of the largest banks in the world. This rich experience brings a truly global perspective for companies looking for that leading edge as they scale up their business.

“As an early stage start-up preparing to launch, Hogan Lovells’ program has been fantastic in helping us navigate the legal landscape and expand our network.”

*Joshua Eves
Head of Product, Banked*



So what can we do for you?

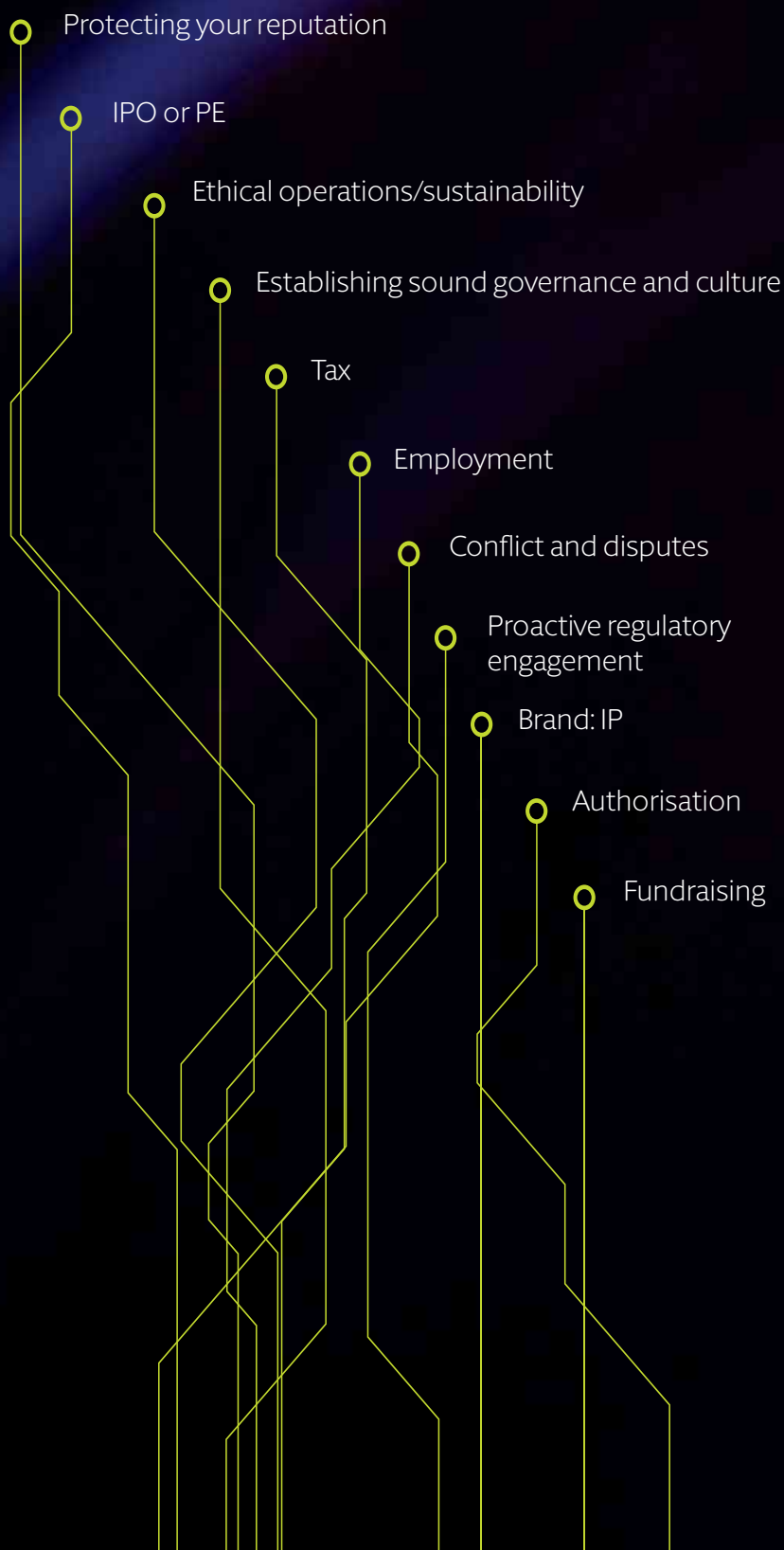
Now in its third year, our FinTech program can provide your company with up to £25,000 of complimentary legal services at discounted rates and innovative tools to help you move forward no matter what growth phase you are in. We can provide you with everything from regulatory compliance procedures, to valuable legal training and assistance with authorisation to advise on highly complex cross-jurisdictional matters.

But the journey doesn't end here. As we move forward you will enjoy access to our e-learning tools, as well as gain opportunity to connect and learn from some of the key players in the global financial services industry.

From innovation to IPO

We're a partner in your journey.
We're with you from Innovation to IPO.

How we can help you grow:



What you get

If you are selected to participate in our program, you will receive premium legal services and be able to see first-hand how our professionals deal with uncertainty. They not only anticipate the future, but work to shape it.

£25,000 of free legal advice at discounted rates	Invitations to industry events
Use of the firm's new FinTech tools, including HL Engage and the Senior Managers and Certification Regime Toolkit	Extensive industry knowledge through the provision of invaluable commercial insight
Access to the firm's global and FinTech networks	Legal and compliance training

How we can help

Starting Up

- Regulatory guidance on building your company's business and products
- Application support from our Regulatory Consulting team
- Corporate advice on business structure and financing options
- Access to our standard commercial contracts, including website terms
- Access to template employment contracts and handbooks

Maintaining Momentum

- Facilitate access to cross-border advice to enter new markets
- Supporting you when entering into collaboration agreements
- Guidance on preparing for Brexit
GDPR implementation advice
- Employment advice to handle disputes and HR issues
- Advice on further funding and capital raises and exit strategies

Optional Referral Relationship with Ribbit Capital

Our referral relationship with Ribbit Capital Partnership, a leading U.S. based venture capital firm focused on FinTech, drives opportunities for current and potential mentees on both sides of the Atlantic.

“The lawyers at Hogan Lovells really appreciate our vision and demonstrate great open-mindedness and creativity in helping us develop a product that works well within the regulatory structure of the market.

The Mentor program has been excellent in helping us deal with legal complexities without impeding forward movement.”

*Craig Smith
CEO, Co-founder, Bankof.co*

What you get once you're onboard



Why Hogan Lovells

Ahead of the curve

Change is happening faster than ever. To stay ahead, you need to anticipate what's next. Whether that change brings opportunity, risk, or disruption, we can help to ensure you are ready.

Solutions driven

We deliver creative solutions to complex problems in a practical way. We do this by leveraging our global and local knowledge and our vast experience of advising in highly regulated sectors and markets.

Innovative

We make significant investments in technology and talent, ensuring that we can provide you with the most innovative and cost effective solution every single time.

Focus

We combine our global reach, sector specific industry knowledge and deep complementary technical and professional skills to deliver insight to your business. We are specialists, not generalists.

Industry Connections

We are immersed in the market and have deep industry connections. Our platinum partnership with Innovate Finance and our work with the City of London Corporation and the FinTech Strategy Group means we understand the direction of the market and the needs of new players. We can leverage these connections to help you build your network and establish yourself in the industry.

Band 1 Global FinTech

Chambers Professional
Advisors Guide 2019

Band 1 Financial
Services Payments Law

Chambers UK 2019

Band 1 Consumer Finance

Chambers UK 2019

Band 1 FinTech

Legal 500 UK 2018

Platinum partnership
with Innovate Finance

INNOVATE
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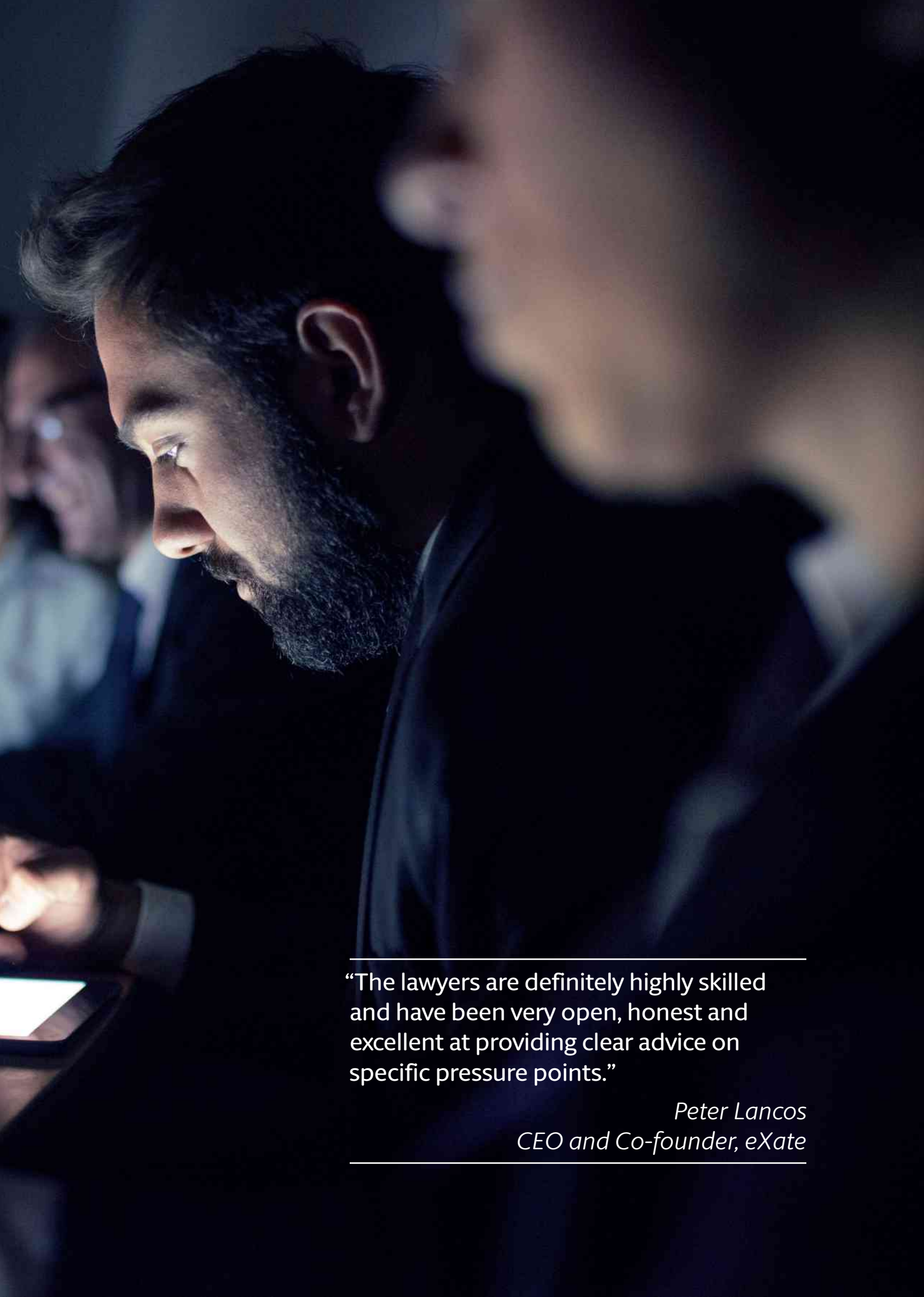
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Learn more about the program
and apply to join today:
[http://www.hoganlovells.com/
en/fintech-mentor-program](http://www.hoganlovells.com/en/fintech-mentor-program)





“The lawyers are definitely highly skilled and have been very open, honest and excellent at providing clear advice on specific pressure points.”

*Peter Lancos
CEO and Co-founder, eXate*

Notes

Notes

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Houston
Jakarta*
Johannesburg
London
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Miami
Milan
Minneapolis
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Moscow
Munich
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*Our associated offices

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