

## Pierre Reuter

Office Managing Partner  
Luxembourg

### Biography

Pierre Reuter discovered his true calling in life as soon as he got immersed in the exciting world of investment funds at his first job at one of the top Luxembourg firms. Now, as head of the Luxembourg Investment Fund practice at Hogan Lovells, Pierre remains at the forefront of the asset management industry.

He prides himself on his ability to anticipate potential new challenges for his clients as well as to identify future commercial opportunities for them. Pierre assists fund promoters in setting up and restructuring Luxembourg investment funds, UCITS and AIFs. Pierre has a strong focus on real estate funds but also feels at home in other areas such as for example infrastructure funds, debt funds and fund of hedge funds. In addition, Pierre is in charge of the Luxembourg regulatory work.

After being admitted to the Luxembourg Bar in 1998, Pierre gained additional experience with the investment fund department of the Luxembourg office of one of the magic circle firms. After 15 years in the profession, Pierre knew that it was time for him to leave his own mark in the investment funds business.

Pierre joined an independent Benelux law firm where he launched the Investment Fund practice as a partner. When in 2013 an opportunity came along to better serve his clients by offering them a more global



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### Languages

English  
French  
German  
Luxembourgish

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### Practices

Investment Funds  
Insurance  
Private Equity  
Public Procurement  
Real Estate  
Real Estate Finance  
REITs

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platform, Pierre opened the Luxembourg office of Hogan Lovells together with Jean-Michel Schmit and Gérard Neiens. Pierre is always there ready to offer practical and commercially oriented advice to get the deal done.

Since 2016, in his role as office managing partner, Pierre is holding high Hogan Lovells' flag of diverse, respectful and inclusive firm.

## Representative experience

Advised Areca SICAV SIF, a Luxembourg SIF having a fund of hedge fund investment policy, on all regulatory and corporate matters, including AIFMD compliance.

Advised Pareto Sicav, a Luxembourg UCITS sponsored by the Norwegian asset manager Pareto, on all regulatory and corporate aspects.

Advised Oquendo Capital, a Spanish asset manager, on their three Luxembourg based mezzanine capital Sicars.

Advised TIR Europe Global Forestry Fund, a Luxembourg SIF investing in forests, on all Luxembourg regulatory matters, including its first closing.

Advised the asset management arm of a large Swiss bank on their different Luxembourg real estate funds, including two infrastructure debt fund.

Regulatory advice to CNP Patrimoine regarding the acquisition of the asset management platform Quality Insurance Services which is managing its French and Luxembourg insurance contracts.

## Awards and rankings

- Highly regarded, *IFLR1000*, 2020
- Banking, Finance and Capital Markets, *Legal 500 EMEA*, 2018-2019
- Investment Funds, *Legal 500 EMEA*, 2018-2019

## Industries

Financial Institutions  
Real Estate  
Energy and Natural Resources  
Automotive and Mobility  
TMT  
Insurance

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## Areas of focus

Debt Funds  
Hedge Funds  
Infrastructure Funds  
Private Equity and Venture Capital  
Real Estate Funds  
Regulatory Authorization and Financial Institutions  
Co-investments  
Fund Structuring and Establishment  
Institutional Investors  
Islamic Finance  
Brexit  
Shari'a Compliant Funds  
Direct Lending  
Anti-money Laundering  
Banking Services  
Company Formation  
Connected Cars  
Dealing with Financial Services Regulators  
Dealing with Insurance Regulators

## Latest thinking and events

- Hogan Lovells Publications
  - Why Luxembourg is the place to be for space business
- Press Releases
  - Hogan Lovells advises Generali on the strategic repositioning of the German Group
- Published Works
  - We have you covered, always *Paperjam*
- Media Mention
  - Interview on space industry opportunities and challenges in Luxembourg
- Blog Post
  - Mandatory notification to the CSSF by UK managers
- Blog Post
  - Luxembourg Investment Fund Glossary

International Regulatory  
Compliance

Investment Products and Services

Listed Funds

Mining and Resources: Mining

Payment Services

Real Estate Investment

Real Estate Private Equity

Regulated Outsourcing and  
Financial Institutions

Regulated Outsourcing and Insurers

Regulatory Authorization and  
Insurers

Secondaries

Secondaries and Coinvestments

Securities and Financial Regulatory  
Advice

Securitization and Structured  
Finance

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## Education and admissions

### Education

LL.M., University of Aix-Marseille III,  
1996

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### Memberships

Luxembourg Investment Funds  
Association (ALFI)

Luxembourg Private Equity  
Association (LPEA)

AMCHAM (American Chamber of  
Commerce in Luxembourg)

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## Bar admissions and qualifications

Luxembourg

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## Accolades

“Strengths: client-oriented, personal,  
pragmatic and cost sensitive -  
unusual for big law firms.” –  
Investment funds

*IFRL 1000, 2019*

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A "safe pair of hands" within the  
alternative funds sector.

*Legal 500, 2017*

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“They are a good alternative to the  
top-tier firms in Luxembourg.” –  
Banking and finance

*IFLR100 2018*

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Praised for his “responsiveness and high  
service levels”

*Legal 500, 2017*

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"Highly regarded"

*IFLR1000, 2018*

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“Accommodating, knowledgeable and

fair”

*Legal 500, 2017*

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Provides "added value" on the establishment, marketing and operation of funds

*Legal 500 2018*

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"deep industry knowledge" with the alternative funds sector

*Legal 500 2018*

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"unflappable"

*Legal 500 2018*

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