



## Robert A. Welp

Partner

Northern Virginia

### Biography

Consistently recognized by *Chambers USA* for his outstanding work in merger and acquisition transactions, Robert Welp serves leading private equity firms and private companies in their transactions in the U.S. and throughout the world.

Robert is a highly qualified member of the Private Equity practice at Hogan Lovells, and focuses primarily on private equity-sponsored companies and private equity funds and their investments in energy, health services, government services, consumer goods, and other regulated fields. Robert consistently advises funds and companies regarding their acquisition and growth strategies. He also has deep experience in restructuring, recapitalization, and reorganization transactions throughout significant market inflections.

### Representative experience

Represented private equity client in investment and acquisition of one of the largest privately held independent oil producers in Colombia.

Represented global renewable energy provider in the acquisition of solar projects in the U.S., France, and Italy.

Represented leading healthcare technology firm in acquisition of consulting business.



### Phone

+1 703 610 6119

### Fax

+1 703 610 6200

### Email

[robert.welp@hoganlovells.com](mailto:robert.welp@hoganlovells.com)

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### Practices

Private Equity

Corporate

Corporate Governance

Mergers and Acquisitions

Joint Ventures

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Represented global developer and distributor of machine components in acquisitions in the U.S., Europe, and Australia.

Represented private equity fund in acquisition of dental management company.

Represented leading global manufacturer of coolers in acquisition of market leader in food and beverage storage.

Represented industry leader in commercial animal nutrition business in acquisition of leading Canadian business.

Represented private equity fund in acquiring and disposing of the largest power transmission tower producer operating in the U.S., Mexico, and Brazil.

## Awards and rankings

- Corporate/M&A, *Chambers USA*, 2008-2019
- Mergers, Acquisitions and Buyouts: M&A: Large Deals (\$1bn-5bn), *Legal 500 US*, 2014
- M&A/Corporate and Commercial: Private Equity Buyouts, *Legal 500 US*, 2011-2019

## Latest thinking and events

- Blog Post
  - The Buyout Board – Private equity funds, venture capital funds, hedge funds, and other investment funds receive carve-outs from expanded CFIUS jurisdiction
- Hogan Lovells Publications
  - Private equity funds, venture capital funds, hedge funds, and other investment funds receive carve-outs from expanded CFIUS jurisdiction  
*International Trade Alert*
- Blog Post
  - Private equity fund charged with acting as an unregistered broker

## Industries

Aerospace, Defense, and Government Services

Energy and Natural Resources

Consumer

TMT

Education

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## Areas of focus

Bolt-ons

Buy Outs

Exits

Co-investments

Secondaries

Management Teams

Real Estate Private Equity

Content

Direct Lending

Retail and Consumer Goods

Cross-border Mergers and Acquisitions

Carve-outs, Spin-offs, and Split-offs

Joint Ventures and Strategic Alliances

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## Education and admissions

### Education

J.D., The University of Texas School of Law, 1992

- Hogan Lovells Publications
  - SEC Staff Provides Expanded No-Action Relief From Broker-Dealer Registration for Intermediaries in Private M&A Transactions *SEC Update*
- Hogan Lovells Publications
  - Private Equity Fund Held to Be a "Trade or Business" for Purposes of Unfunded Liability Incurred by a U.S. Portfolio Company *Joint Private Equity and Executive Compensation, Employee Benefits, and Share Incentives Alert*

B.A., Southern Methodist University, 1989

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## Bar admissions and qualifications

Virginia

District of Columbia

Texas

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## Accolades

"[Robert] has a good combination of outstanding legal skills, a business mind, and a strong orientation toward customer service."

*Chambers USA, 2018*

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"[Robert's] core strength is in getting to the heart of the key issues and not wasting time fighting over trivial matters."

*Chambers USA, 2019*

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"He finds mutually agreeable solutions to work through key impasses in negotiations."

*Chambers USA, 2019*

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