

## Dr. Falk Schöning

Partner

Brussels

### Biography

Praised by clients as an 'excellent procurement and antitrust expert', Falk Schöning focuses on solving international legal challenges. He has vast experience in merger control, antitrust compliance, foreign investment control as well as in export control and sanctions cases in Germany, Europe and abroad. Falk is a dedicated, solution-orientated and pragmatic advisor who handles the full range of matters from straight-forward notifications to the global coordination of merger control reviews in complex multi-billion dollar transactions.

Whatever the issue at stake, Falk 'always considers the commercial goals when advising clients' and 'provides clear recommendations and risk assessments' (Chambers). He has particular experience in the field of media and technology, where he deals with questions relating to data and competition law, the EU Digital Single Market strategy, artificial intelligence, blockchain and robots. In addition, as co-leader of Hogan Lovells' European aerospace and defense group, Falk regularly advises on competition law, regulatory and procurement issues faced by airlines, defense contractors and UAV operators in Germany and Europe. Falk's clients also benefit in policy advocacy projects from his long-standing experience in policymaking in Brussels and Berlin.



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### Languages

English  
French  
German  
Spanish

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### Practices

Antitrust and Competition  
Gaming Law  
Government Contracts  
Unmanned Aircraft Systems

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### Industries

TMT

## Representative experience

Advised Marvell Technology Group on its US\$6bn acquisition of Cavium Inc.

Advised PPG Industries on the US\$545m sale of its remaining U.S. fiberglass operations to Japanese glass manufacturer Nippon Electric Glass Co., Ltd (NEG)

Advised Dell in a US\$ 3bn deal to sell its global IT services division to NTT

Advising SimpliVity on its USD650m sale to HP

Regularly advises clients on German and EU export control law

Deep sector expertise in EU and German defense procurement having advised key players in the industry on high profile procurements

## Awards and rankings

- Competition: Future Leaders, *Who's Who Legal*, 2017 - 2018
- Highly regarded, *JUVE, Trade*, 2018
- Competition: Future Leaders, *Who's Who Legal*, 2017 - 2018
- Next generation lawyer, *Legal 500*, 2017 - 2018
- Government Contracts, *Who's Who Legal*, 2017
- JUVE handbook, 2016 - 2018
- Competition/European Law (Belgium), Foreign expert for Germany, *Chambers Global*, 2018-2019
- Public Procurement, *Legal 500 EMEA*, 2018-2019
- Competition: EU and Global, Next Generation, *Legal 500 EMEA*, 2018-2019
- Most renowned German antitrust lawyers, *Wirtschaftswoche*, 2019

## Latest thinking and events

Aerospace, Defense, and Government Services

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## Areas of focus

Abuse of Dominance and Restrictive Practices

Agency Investigations

Cartel Investigations

Competition Compliance

Dawn Raids

Leniency Applications

Merger Control

State Aid

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## Education and admissions

### Education

Dr. jur., University of Bonn, 2007

Second State Exam in Law, Higher Regional Court of Berlin, 2007

First State Exam in Law, University of Bonn, 2002

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## Memberships

Forum Vergabe (German Public Procurement Association)

Studienvereinigung Kartellrecht (German Association for Antitrust Law)

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## Bar admissions and

- Hogan Lovells Publications
  - The European Commission sets out its expectations on internal compliance programs for dual-use controls *International Trade Alert*
- Hogan Lovells Publications
  - Foreign investment control in the European Union and its Member States *ADG Insights*
- Press Releases
  - Hogan Lovells advises Sasol Group on the sale of 50 percent stake in Sasol-Huntsman joint venture
- Press Releases
  - Hogan Lovells advises Intuitive Surgical on the acquisition of Schölly's robotic endoscope business
- Press Releases
  - Hogan Lovells Advises IBM In Acquisition of Red Hat, Inc.
- Blog Post
  - Foreign Investment Control on the Rise – New List of EU Member States' FDI Screening Mechanisms

## qualifications

Brussels (E-List)

Munich

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## Accolades

"Outstandingly connected in international matters"

*JUVE 2016*

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