

Marco Rota Candiani

Partner

Milan

Biography

Marco is ranked as a Leading Individual by *Legal 500* which describe him as 'extremely good at running the show and shows great competence in all situations'. Whether we speak of pure M&A deals or Real Estate deals, clients can always rely on Marco's professional and problem-solving approach. Understanding client needs and all the peculiarities of their business is not just a priority for Marco, but a true vocation.

With over 25 years' experience, Marco is a transactional lawyer with broad experience in M&A, joint ventures and strategic alliances, advising Italian and foreign clients on domestic and cross-border deals. Through the years, Marco has gained extensive experience in the real estate sector assisting a number of institutional investors and he heads the Real Estate practice in Italy. He is dual qualified as a lawyer at the Milan Bar and as a solicitor in England & Wales, having spent part of his career working in the City.

Marco has been Managing Partner of the Milan office for 10 years.

Representative experience

Advising a company vehicle of the Qatari ruling family on the acquisition of 2 five stars hotels in Italy

Assisting La Pusterla 1880, specialized in luxury



Phone

+39 02 720 2521

Fax

+39 02 72025252

Email

marco.rotacandiani@hoganlovells.com

Languages

English
Italian

Practices

Complex Contracting
Corporate
Corporate Governance
Mergers and Acquisitions
Real Estate

Industries

Real Estate

packaging of perfumes and champagne, in the acquisition of a minority stake of Fancy Box

Advising BNL in relation to the setting up of a close-ended real estate fund by way of contributions of assets from institutional funds

Awards and rankings

- Acritas Star, *Acritas Stars Independently Rated Lawyers*, 2019-2020
- Commercial, Corporate and M&A, *Legal 500 EMEA*, 2018-2019
- Real Estate and Construction, Leading Individual, *Legal 500 EMEA*, 2018-2019
- Marco Rota Candiani is leading lawyer in Real Estate, *Legal 500 EMEA*, 2017
- Marco Rota Candiani receives glowing praise from clients, who say he "doesn't take untenable positions," is "very practical and business-minded" and "always remains calm under pressure.", *Chambers Europe*, 2015
- Marco Rota Candiani heads Hogan Lovells Studio Legale's 'very professional and particularly focused' real estate group, which fields 'absolute experts', *Legal 500 EMEA*, 2015
- Marco Rota Candiani is 'extremely good at running the show and shows great competence in all situations', *Legal 500 EMEA*, 2014
- Marco Rota Candiani is 'very experienced in real estate and M&A so he can handle all aspects of the transaction. He is also an amazing negotiator.', *Chambers Europe*, 2014
- Marco Rota Candiani wins plaudits for his tenacious and business-oriented approach., *Chambers Europe*, 2013

Latest thinking and events

- Events

Areas of focus

Corporate and Commercial Transactions

Corporate Occupiers

Real Estate Development

Real Estate Investment

Cross-border Restructuring and Insolvency

M&A and Joint Ventures

Cross-border Mergers and Acquisitions

Carve-outs, Spin-offs, and Split-offs

Joint Ventures and Strategic Alliances

Hogan Lovells China Desk

Education and admissions

Education

Law Degree, University of Milan

Bar admissions and qualifications

Milan

Accolades

- Hogan Lovells at MIPIM 2019
- Events
 - International Hotel Investment Forum 2019 (IHIF)
- Events
 - Italy inbound: look no further (Beijing)
- Events
 - Italy inbound: look no further (Singapore)
- Events
 - Italy inbound: look no further (Tokyo)
- Hogan Lovells Publications
 - Italy inbound: look no further

Legal 500 EMEA 2015: Marco Rota Candiani heads Hogan Lovells Studio Legale's 'very professional and particularly focused' real estate group, which fields 'absolute experts'.

Marco Rota Candiani is 'extremely good at running the show and shows great competence in all situations'

Legal 500 EMEA 2014

Marco Rota Candiani is leading lawyer in Real Estate

Legal 500 EMEA 2017

Marco Rota Candiani receives glowing praise from clients, who say he 'doesn't take untenable positions,' is 'very practical and business-minded' and 'always remains calm under pressure.'

Chambers Europe 2015
