

## Andrew McGinty

Partner

Hong Kong

### Biography

Way back when, in a bold move before virtually anyone other than Napoleon Bonaparte ("when China awakes, the world will tremble") had anticipated the potential, Andrew McGinty, then an undergraduate linguist in search of a new challenge, embarked on a one year exchange program to study Chinese at Fudan University in Shanghai in 1984 that was to change the trajectory of his life; forever. And apart from a five-year break to qualify as a lawyer (in England and Hong Kong), he has never left China. That gives him a unique historical perspective as to how far China has progressed and, more importantly, where it is likely to be going. Few, if any foreign lawyers in China have witnessed such a transformation in a single working lifetime.

He is able to draw on that experience to bring insight to bear where it matters: making sure that his clients get advice that is practical, commercial, and placed in its context by someone who has seen pretty much anything in the way of challenges and curve-balls that China can throw at a lawyer. He has spent several years living in Beijing, Guangzhou, Shanghai and Hong Kong. Notwithstanding his management responsibilities, Andrew is at his happiest when in the thick of a deal.

He covers a wide waterfront of foreign direct investment, mergers and acquisitions, joint ventures



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### Languages

English  
Cantonese  
French  
Mandarin  
Spanish

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### Practices

Commercial  
Corporate  
Gaming Law  
Mergers and Acquisitions  
Private Equity  
Business Restructuring and  
Insolvency

and strategic alliances as well as regulatory advice in the toughest, most highly regulated sectors, with a focus on the TMT, venture capital, real estate, financial institutions, life sciences, and insurance sectors, but has handled just about everything in between. A transplanted Londoner, but proud of his roots as a linguist-turned-lawyer, Andrew works day-to-day in an unusual combination of French, Mandarin, Cantonese, and Spanish.

## Representative experience

Advising on the sale of 100% of the equity interests in H.C. Starck China to Advent and Carlyle.

Advising KPMG as the receivers appointed by Danone S.A. in the high profile dispute with Wahaha.

Advising venture capital arm of leading chipmaker on various venture capital financing investments relating to China.

Advising household name consumer electronics designer and manufacturer on regulatory issues relating to bringing its key products to the China market.

Advising ExxonMobil on AML issues in relation to its commercial agreements relating to China.

Advising leading European-based industrial goods manufacturer on two merger control filings post the AML including drafting the filing documents in conjunction with local counsel.

## Awards and rankings

- TMT: Telecommunications & Broadcasting -International Firm(China), *Chambers Asia-Pacific*, 2018
- Corporate and M&A- Foreign firms (China), *Legal 500 Asia Pacific*, 2018
- Corporate and M&A(China), *Chambers Asia*, 2017

Antitrust and Competition

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## Industries

Life Sciences and Health Care

TMT

Financial Institutions

Real Estate

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## Areas of focus

Corporate Occupiers

Product Compliance

Real Estate Development

Real Estate Investment

Insolvency Litigation

Exits

Management Teams

Buy Outs

Debtor Representation in Restructurings and Insolvencies

Bolt-ons

Creditor Representation in Restructurings and Insolvencies

Carve-outs, Spin-offs, and Split-offs

Cross-border Mergers and Acquisitions

Joint Ventures and Strategic Alliances

Hogan Lovells China Desk

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- TMT: Telecommunications & Broadcasting(China), *Chambers Global*, 2017
- Real Estate and Construction(China), *Legal 500 Asia Pacific*, 2017
- Real Estate (China), *Chambers Asia*, 2017

## Latest thinking and events

- ■ Investing in China's TMT sector: What you need to know?
- Hogan Lovells Publications
  - Into the Eye of the Storm: update on China's long-awaited data export review measures
- Hogan Lovells Publications
  - China updates negative list and encourages sector catalogue for foreign investments: a step in the right direction *International Trade and Investment Alert*
- Hogan Lovells Publications
  - New human genetic resources regulations in China *Government Relations and Public Affairs Alert*
- Media Mention
  - What does the Foreign Investment Law mean for China's reform and opening up?
- Hogan Lovells Publications
  - China's new foreign investment law: the impact on financial institutions *Corporate Alert*

## Education and admissions

### Education

Law Society Final, London Guildhall University, 1993

CPE, Middlesex University, 1992

B.A., Leeds Metropolitan University, 1987

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## Accolades

Co-head of department Andrew McGinty comes commended for a variety of TMT mandates, including regulatory issues, domestic joint ventures and telecoms licensing deals. He attracts praise from market commentators for being 'a smart and very capable guy who does what he does well.'

*Chambers Global, 2018*

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