

## Real Estate Finance

Real estate has never been more global or complex than it is today. Whether advising on development or investment transactions, we understand that finance is critical to our client's success.

Combining industry insight and practical legal experience, our global real estate finance team is at the forefront of helping our clients navigate a range of complex and high-profile real estate finance transactions, including investment, development, structured real estate financings, loan-on-loan, debt portfolio acquisitions, Sharia-compliant structures, and financings and refinancings of existing facilities. A number of these deals have involved work in multiple jurisdictions.

Whether advising on offices, retail, industrial, logistics, hotel, residential, or any type of building, we can help.

Our integrated approach brings together lawyers experienced in banking, real estate, construction, planning, capital markets, insurance, real estate investment trusts (REITs), funds, and tax to provide a seamless service for our real estate clients.

We develop creative solutions in the areas where you need us most.

### Representative experience

Advised a syndicate of UK banks on the finance of a landmark London office building for £330m.

Advised Ivanhoe Cambridge in relation to the financing of a

### Key contacts

Andrew Flemming,  
London

Lea Ann Fowler,  
Denver

Jo Solomon,  
London

Andrew Welbourn,  
London

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### Areas of focus

Direct Lending

Cross-border Restructuring  
and Insolvency

Securitization and Structured  
Finance

Real Estate Investment

Real Estate Development

Real Estate Funds

Real Estate Private Equity

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### Related practices

large portfolio of European hotels located in Germany, Spain, Belgium, and the Netherlands.

Advised a syndicate of commercial lenders on a \$500m complex revolving loan secured by various classes of collateral, including 36 senior housing facilities.

Advised a UK fund on the financing of an acquisition of a UK wide portfolio of retail units.

Advising a private family office on joint venture arrangements and the subsequent acquisition and financing of a portfolio of hotels.

Advising a UK based fund on the financing of the development of hotels in the UK.

Advised cross-border lending banks on HK\$2.8bn onshore and offshore financing secured by onshore property of Pacific Century Premium Developments Limited.

Advised Landesbank Hessen-Thüringen (Helaba) and Landesbank Berlin (LBB) on the financing of the premium real estate development One Goethe Plaza in Frankfurt am Main.

Advised U and I Group PLC on its new 50:50 joint venture platform with Colony NorthStar to invest up to €300m in the London City, Manchester and Dublin office markets.

Advised BMG Barberino S.r.l., on the EUR 71,000,000 credit facilities made available by Credit Agricole CIB for the refinancing of the acquisition and development of the Barberino Outlet Mall.

Advising HSBC Bank plc on the financing of real estate owned by the AGRO Merchants Group throughout Europe.

## Awards and rankings

- Real Estate Firm of the Year (Germany), *Best Lawyers Awards*, 2018
- Real Estate Team of the Year (UK), *Legal Business Awards*, 2017
- Band 2 for Real Estate Finance, *Chambers UK*, 2018

Real Estate

Leveraged and Acquisition Finance

Banking Transactional

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## Related industries

Real Estate

Financial Institutions

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## Latest thinking and events

### Press Releases

Hogan Lovells advises the HR Group on the sale of three hotel properties to Pandox AB

### Sponsorships and Speaking Engagements

Kayo Women's Real Estate Summit 2019

### Hogan Lovells Publications

What part do debt funds play in today's real estate finance arena?

### Brochures

Banking & Finance in Germany

### Press Releases

Hogan Lovells, acting for Partners Group, closes letter of credit financing to support the construction phase of its investment in the Murra Warra Wind Farm, one of the largest in the Southern Hemisphere

### Sponsorships and Speaking Engagements

Webinar: Non-bank lending and flexible financing