

Jackie Newstead

Partner
London

Biography

Based in the Hogan Lovells London office, Jackie Newstead is the firm's Global Head of Real Estate. For more than 30 years, she has been helping investors, developers, and occupiers with acquisitions and disposals of investments, some held directly, and some held through investment vehicles. She has worked with most asset classes, from office, retail, and logistics to hotels, residential, student housing, car auction sites, and bingo halls. She has also aided clients with the development of land sites across the asset classes—from land acquisition, to finance, letting, and ultimate sale.

Jackie has also built up particular knowledge in the hotel and leisure sector, guiding owners and operators through acquisitions and disposals, financings, and management arrangements.

Jackie is a member of the British Property Federation, the Investment Property Forum, the British Council of Shopping Centres, and the Urban Land Institute. She also chairs the City of London Law Society Land Law Committee. She is recommended by *The Legal 500*, *Chambers UK*, and *Who's Who Legal* for real estate. *UK Super Lawyers* puts her in their top 100 lawyers in the UK (and in the top 50 women.) She won the award for "Best Woman Solicitor Managing a Large Practice" at the Association of Women Solicitors Awards 2012, and



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Languages

English
German

Practices

Real Estate
Real Estate Finance

Industries

Financial Institutions
Insurance
Real Estate

Areas of focus

was "Highly Commended" at the Law Society Excellence Awards for Legal Business Woman of the Year.

Representative experience

A major U.S. investor on the acquisition and financing of a portfolio of 76 retail properties.

Prudential Life Fund on their acquisition of the London Fruit & Wool Exchange and the pre-letting of the site to Ashurst LLP.

Queensland Investment Corporation on its acquisition, subsequent refinancing and then sale of a 50% stake in Merry Hill Shopping Centre from Westfield for c£400m.

Estee Lauder on the recent pre-let of 140,000 sq ft at Fitzroy Place, W1, one of the largest in the West End's history.

M&G Secured Income Fund on the purchase of 18 car auction sites.

M&G Secured Income Fund on sale and leaseback of stores from Tesco, hotels from Premier Inns, 401 residential apartments overlooking the Olympic Park from Genesis Housing.

Hermes on the acquisition of Westfield's interests in Royal Victoria Place Shopping Centre, Tunbridge Wells, The Friary Guildford and Castlecourt, Belfast.

Argent and Related Companies consortium on a major and iconic redevelopment project in the UK - Brent Cross South.

Awards and rankings

- Real Estate, *Chambers UK*, 2015
- Commercial Property, *Legal 500*, 2014
- Top 100 Women in the Property Industry, *Property*

Real Estate Development

Real Estate Investment

Corporate Occupiers

Hotels and Leisure

Real Estate Funds

Real Estate Private Equity

Sovereign Investors

Education and admissions

Education

B.A., University of Oxford, St Hugh's College, 1983

The College of Law, Lancaster Gate

Memberships

British Council of Shopping Centres

British Property Federation

City Legal Practice Course Working Group

City of London Law Society Land Law Committee

Investment Property Forum

The Association of Women in Property

Week, 2006

- Association of Women Solicitors Awards, Best Woman Solicitor Managing a Large Practice, 2012
- Law Society Excellence Awards for Legal Business Woman of the Year
- Top 50 Women in the inaugural UK Super Lawyers, 2013
- Real Estate, *Who's Who Legal*, 2014
- Top 50 Women in the UK Super Lawyers, 2014

Latest thinking and events

- Hogan Lovells Publications
 - Brexit FAQs *Keeping It Real Estate*
- Hogan Lovells Publications
 - Real Estate Quarterly Summer 2019
- Press Releases
 - Hogan Lovells advises on £1 billion Grange Hotels acquisition
- Hogan Lovells Publications
 - MIPIM at 30 *Keeping It Real Estate*
- Events
 - Hogan Lovells at MIPIM 2019
- Hogan Lovells Publications
 - What's on the radar for real estate?